

INDUSTRIAL AND COMMERCIAL SOCIETE ANONYME OF CONSUMER PRODUCTS

GECR Nr 121914222000

Registered Office: 71th Km ATHENS - LAMIA NATIONAL ROAD, HALKIDA DATA & INFORMATION FOR THE PERIOD FROM 1 JANUARY 2017 TO 30 June 2017

(according to the Decision 4/507/28.4.2009 of the board of Directors of the Hellenic Capital Market Committee)

AMOUNTS REPORTED IN EURO

The following data and information that are derived from the financial statements aim to provide a general information about the financial position and results of Papoutsanis SA. We advise the reader, before making any investment decision or any other transaction with the Company, to visit the web site of the Company: www.papoutsanis.gr where the financial statements and the audit report of the statutory auditor are posted.

| Competent public authority - Prefecture:      | Ministry of Development - General Commerce Secretariat - Department of Societes Anonymes and Credit                  |  |  |
|---|--|--|--|
| Web address:                                  | www.papoutsanis.gr   |  |  |
| Composition of the Board of Directors:        | Chairman - executive member: George Gatzaros     Vice Chairman and Chief Fuzzarities Offices association.            |  |  |
|   | <ul> <li>Vice Chairman and Chief Executive Officer - executive<br/>executive member: Menelaos Tassopoulos</li> </ul> |  |  |
|   | executive member: Mary Iskalatian  |  |  |
|   | non-executive member: George Minoudis  |  |  |
|   | • independent, non-executive member: Christos Georgalis  |  |  |
|   | • independent, non-executive member: Dimitrios Papoutsanis   |  |  |
| Date of approval of the Financial Statements: | 13 Sept. 2017  |  |  |
| Certified Public Accountant Auditor:          | Anastasia Zirou, Institute of CPA (SOEL) Reg No SOEL15841  |  |  |
|   | SOL S.A ASSOCIATED CERTIFIED PUBLIC ACCOUNTANTS  |  |  |
| Auditing Company:                             | AUDITORS Crowe Horwath International   |  |  |
| Type of auditor's review report:              | With agreeing opinion  |  |  |
| DATA ON THE FINANCIAL POSITION STATEMENT      |  |  |  |

| <u>ASSETS</u>                            | 30.06.2017 | <u>31.12.2016</u> |
|--|------------|-------------------|
| Owner - used tangible assets             | 24.977.450 | 24.944.078        |
| Investments in real estate property      | 235.000    | 235.000           |
| Intangible assets                        | 92.389     | 102.342           |
| Other non-current assets                 | 86.147     | 129.352           |
| Inventories                              | 4.109.543  | 3.398.997         |
| Trade receivables                        | 4.329.442  | 4.409.749         |
| Checks receivables                       | 101.465    | 873.021           |
| Other current assets                     | 1.495.624  | 1.018.404         |
| Total Assets                             | 35.427.060 | 35.110.942        |
|  |            |                   |
| EQUITY                                   |            |                   |
| Share Capital                            | 15.747.184 | 15.747.184        |
| Other equity elements                    | 1.898.086  | 1.861.619         |
| Total Equity (a)                         | 17.645.270 | 17.608.803        |
| LIABILITIES                              |            |                   |
| Long-term borrowings                     | 4.375.324  | 4.389.906         |
| Provisions - other long term liabilities | 5.287.319  | 5.168.905         |
| Short term borrowings                    | 3.724.732  | 4.364.561         |
| Other short term liabilities             | 4.394.416  | 3.578.766         |
| Total liabilities (b)                    | 17.781.790 | 17.502.139        |
|  |            |                   |
| Total Liabilities and Equity (a) + (b)   | 35.427.060 | 35.110.942        |

## ADDITIONAL DATA INFORMATION

- The shares of the Company are being traded in the Stock Market of Athens in the main market.
   The basic accounting principles that have been followed are the same with the same with those of 31/12/2016.
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   On the note 5.4.1 of the financial statements reference is made to unaudited fiscal years.
- 4. For the disputes subject to litigation or arbitration that may have a significant impact on the financial situation or
- the operation of the company, reference is made on notes 5.4.1 and 6.18 of the financial statements.

  The number of employed personnel on 30/06/2017 was 110 persons, while on 30/06/2016 it was 106 persons.
- 6. Notifications of affiliated parties in accordance with IAS 24 (note 6.19 of the financial statements).

| in euro  | 30.06.2017 |
|--|------------|
| a) Revenues  | -          |
| b) Expenses  | -          |
| c) Transactions and fees of executives and members of the board.   | 424.233    |
| e) Claims from executives and members of the board. f) Liabilities to executives and members of the board. | 2.282      |

7. Other essential information:

At the end of the current financial period the company owns 453.399 own shares with total amount of  $84.704,95 \in \text{that represent } 0,893\%$  of the total number of shares and votes.

| DATA ON THE STATEMENT OF COMREHENSIVE INCOME   | 1 JANUARY - 30 JU             | NE 2017                    |
|--|-------------------------------|----------------------------|
|  | 01.01-                        | 01.01-                     |
|  | 30.06.2017                    | 30.06.2016                 |
| Turnover   | 10.004.131                    | 8.895.715                  |
| Gross Profit/(Losses)  | 2.818.112                     | 2.551.582                  |
| Earnings before taxes, interest and investing results (EBIT)   | 442.864                       | 396.939                    |
| Profits/(Losses) before tax  | 253.539                       | 192.826                    |
| Profits/(Losses) after tax (A)   | 121.172                       | 97.518                     |
| Other total income after tax (B)   | -                             | -                          |
| Comprehensive total income after tax (A) + (B)   | 121.172                       | 97.518                     |
| Profits/(Losses) after tax per share   | 0,0024                        | 0,0019                     |
| Earnings before taxes, interest, depreciation amortization and   | 1.034.178                     | 1.083.815                  |
| investing results  | 1.034.178                     | 1.063.615                  |
| DATA ON THE STATEMENT OF CHANGES IN NET EQU  | ITY FOR THE PERIC             | D                          |
|  | 01.01-                        | 01.01-                     |
|  | 30.06.2017                    | 30.06.2016                 |
| Total Equity at the beginning of period  | 17.608.803                    | 17.648.878                 |
| (01.01.2017 and 01.01.2016 respectively)   |                               |                            |
| Compehensive total income after tax  | 121.172                       | 97.518                     |
| Purchase of own Shares   | (84.705)                      | -                          |
| Total Equity at the end of the period (30.06.2017 and 30.06.2016 respectively)   | 17.645.270                    | 17.746.396                 |
| , ,  |                               |                            |
| DATA ON THE STATMENT OF CASH FLOW (INDI  | RECT METHOD)                  |                            |
|  | 01.01-                        | 01.01-                     |
|  | 30.06.2017                    | 30.06.2016                 |
| OPERATING ACTIVITIES   |                               |                            |
| Profits before tax   | 253.539                       | 192.826                    |
| Plus / (minus) adjustments for:  | 504.044                       | 000 070                    |
| Depreciations  | 591.314                       | 686.876                    |
| Provisions Depreciation of grants  | (36.089)<br>(68.304)          | 182.749<br>(77.190)        |
| (Revenues)/expenses of investments   | (00.304)                      | 3.450                      |
| Finance cost (net)   | 257.629                       | 281.303                    |
|  | 998.089                       | 1.270.014                  |
| Plus/Less adjustments for changes of working capital or related to   |                               |                            |
| operating activities: Decrease/(Increase) of inventories   | (710.546)                     | (931.807)                  |
|  | , ,                           | , ,                        |
| Decrease/(Increase) of claims  | 660.588                       | (384.238)                  |
| (Decrease)/Increase of liabilities (except banks)  Minus:  | 868.650                       | 49.356                     |
| Interest payable and related expenses paid   | (257.840)                     | (270.801)                  |
| Total of inflows / (outflows) of operational activities(a)   | 1.558.941                     | (267.475)                  |
| Investing Activities   |                               |                            |
|  |                               |                            |
| Purchase of tangible and intangible assets   | (706.313)                     | (1.030.135)                |
| Purchase of own shares   | (84.705)                      | -                          |
| Proceeds from sales of tangible and intangible assets  | 134.785                       | 209.047                    |
| Total of inflows / (outflows) of investment activities (b)   | (656.233)                     | (821.088)                  |
| Financing Activities   |                               |                            |
| Proceeds from issued/taked up loans  | 216.046                       | 1.473.522                  |
| Proceeds from grant  | 37.439                        | 26.132                     |
| Proceeds from issued/taked up loans (leasing)  | 75.180                        | 101.600                    |
| Repayments of loans  | (867.003)                     | (1.064.071)                |
| Repayment of liabilities from leasing agreements (payments)  Total of inflows / (outflows) of financing Activities (c) | (78.423)<br>( <b>616.761)</b> | (41.935)<br><b>495.249</b> |
| ,  |                               |                            |
| Total increase/(decrease) of cash and cash equivalents of the period (a) + (b) + (c)                                   | 285.947                       | (593.314)                  |
| - (~) · (~)  | 203.341                       | (555.514)                  |

HALKIDA, 13th Sept. 2017

Chairman of the Board of Directors

Managing Director - C.E.O.

Financial Director

Cash and cash equivalents at the beginning of the fiscal period

Cash and cash equivalents at the end of fiscal period

Head of Accounting Department

777.821

1.063.768

1.765.040

1.171.726

Georgios Gatzaros ID. No.  $\Sigma$  563348

Menelaos Tasopoulos ID. No. AI 597755 Mary Iskalatian ID. No. AI 132693 Alexandros Georgiadis ID. No. AM 992916 E.C.G. Licence No. 50454/A' Class